

## FEATURE COMPARISON

Businesses have varying workflows involved in tracking their financial data and accessing their business intelligence. The onset of the computer age allowed us to optimize and automate much of the manual work. As we move to a web-based platform, we must explore new methods to bring efficiency to our business processes. In many cases, QuickBooks Online will act as platform and not attempt to replicate functionality from QuickBooks Desktop, opting instead to open its doors for app developers to provide solutions. You will find many solutions in Intuit's Apps.com marketplace that are designed to work with QuickBooks Online.

Your knowledge of how to use QuickBooks Online like a pro combined with your familiarity with integrated apps will enable you to support your clients better in this exciting new frontier. Throughout the five modules of this training course, we will discuss features, workarounds and apps as solutions. Many of the features offered by QuickBooks are available in both the desktop and online product. Here is a list of features and solutions offered by QuickBooks Desktop and QuickBooks Online. This matrix will help you know which features are provided by the different QuickBooks software solutions so you know when to convert clients to QuickBooks Online based on available solutions. There is no suggestion of price parity; only features and solutions are compared. This list can change as new features are built in to both software solutions and as new apps arrive in the marketplace.

| Feature                      | QuickBooks Desktop                           | QuickBooks Online  |
|------------------------------|--|--|
| <b>Customers &amp; Sales</b> |  |  |
| Price levels                 | Pro, Premier, Enterprise                     | Create multiple products and services items;<br>Apps.com: SOS Inventory, customize<br>Method:CRM |
| Delayed charges and credits  |  | Essentials, Plus   |
| Billing rate levels          | Premier, Enterprise                          |  |
| Auto price markup            | Enterprise                                   |  |
| Create invoices in batch     | Pro, Premier, Enterprise                     |  |
| Group items                  | Pro, Premier, Enterprise, Mac                |  |
| Change orders on estimates   | Premier, Enterprise                          | Create product / service item or separate<br>estimate with similar reference number              |
| Clear up undeposited funds   | Premier Accountant, Enterprise<br>Accountant |  |
| Progress invoicing           | Pro, Premier, Enterprise, Mac                | Copy estimate for each progress point and copy<br>to invoice                                     |

| Feature                                   | QuickBooks Desktop                        | QuickBooks Online   |
|---|---|---|
| Auto-send sales form                      |   | Simple Start, Essentials, Plus  |
| Auto-send invoices for billable charges   |   | Plus  |
| <b>Vendors &amp; Expenditures</b>         |   |   |
| Online bill pay                           | Pro, Premier, Enterprise                  | Apps.com: multiple solutions such as Bill.com                                 |
| Preferred vendor                          | Pro, Premier, Enterprise                  |   |
| Mileage tracking                          | Pro, Premier, Enterprise, Mac             | Apps.com: multiple solutions such as Expensify                                |
| Fix unapplied vendor payments and credits | Premier Accountant, Enterprise Accountant |   |
| 1099-Misc reporting                       | Pro, Premier, Enterprise, Mac             | Plus  |
| <b>Employees &amp; Payroll</b>            |   |   |
| Unlimited time tracking only users        |   | Plus<br>Apps.com: multiple solutions such as TSheets                          |
| Payroll labor costing                     | Pro, Premier, Enterprise                  | calculate and enter manually,<br>Apps.com: multiple solutions such as Knowify |
| Enter timesheets in batch                 | Pro, Premier, Enterprise                  | Apps.com: multiple solutions such as TSheets                                  |
| <b>Accounting</b>                         |   |   |
| Auto download bank activity               |   | Simple Start, Essentials, Plus  |
| Batch enter transactions                  | Premier Accountant, Enterprise            |   |
| Multicurrency                             | Pro, Premier, Enterprise                  | Essentials, Plus  |
| Troubleshoot prior account balance        | Premier Accountant, Enterprise Accountant |   |
| Additional AR/AP accounts                 | Pro, Premier, Enterprise, Mac             |   |
| Multiple AR/AP lines in journal entries   |   | Simple Start, Essentials, Plus  |
| Working trial balance                     | Premier Accountant, Enterprise            | QuickBooks Online Accountant  |
| Create period copy                        | Premier Accountant, Enterprise Accountant | Apps.com: SafetyNet   |

| Feature                          | QuickBooks Desktop             | QuickBooks Online   |
|----------------------------------|--------------------------------|---|
| Restore backup                   | Pro, Premier, Enterprise, Mac  | Apps.com: SafetyNet   |
| Condense file                    | Pro, Premier, Enterprise, Mac  |   |
| IIF import                       | Pro, Premier, Enterprise, Mac  | Apps.com: multiple solutions  |
| Location tracking                |                                | Plus  |
| Multiple budgets per year        |                                | Plus  |
| <b>Reporting</b>                 |                                |   |
| Audit log                        |                                | Simple Start, Essentials, Plus  |
| Audit trail                      | Pro, Premier, Enterprise, Mac  | Simple Start, Essentials, Plus<br><i>* included in Audit Log</i>                          |
| Management Reports               |                                | Simple Start, Essentials, Plus  |
| Unlimited reports-only users     |                                | Plus  |
| Collections Center               | Pro, Premier, Enterprise       | Apps.com: multiple solutions  |
| Calendar View                    | Pro, Premier, Enterprise       | Apps.com: multiple solutions  |
| Multiple vendor shipping address | Pro, Premier, Enterprise       |   |
| Item Profitability report        | Pro, Premier, Enterprise, Mac  | Simple Start, Essentials, Plus – run Profit & Loss report customized with columns by item |
| Industry specific reporting      | Premier, Enterprise            |   |
| Business Planner                 | Premier, Enterprise            | Apps.com: multiple solutions such as LivePlan   |
| Forecasting                      | Premier, Enterprise            | Apps.com: multiple solutions such as LivePlan   |
| Balance Sheet by Class           | Premier, Enterprise            |   |
| Balance Sheet by Location        |                                | Plus  |
| Statement Writer                 | Premier Accountant, Enterprise |   |
| Estimate vs. Actual reporting    | Pro, Premier, Enterprise, Mac  | Create budget for job and run Budget vs. Actual report for job                            |
| Auto-send reports                |                                | Simple Start, Essentials, Plus  |

| Feature  | QuickBooks Desktop            | QuickBooks Online  |
|--|-------------------------------|--|
| <b>Inventory</b>                                 |                               |  |
| Weighted average cost inventory valuation method | Pro, Premier, Enterprise, Mac | Apps.com: multiple solutions such as SOS Inventory               |
| Set and maintain inventory re-order points       | Pro, Premier, Enterprise, Mac | Apps.com: multiple solutions such as DataClick                   |
| Partial purchase orders                          | Pro, Premier, Enterprise, Mac | Apps.com: multiple solutions such as Exact Online                |
| Sales orders                                     | Premier, Enterprise           | Apps.com: multiple solutions such as Method:CRM                  |
| Track current stock available                    | Premier, Enterprise           | Plus<br>Apps.com: multiple solutions such as All Orders          |
| Inventory Center                                 | Premier, Enterprise           | Apps.com: multiple solutions such as 7 <sup>th</sup> Stage       |
| Build assemblies or manufacturing                | Premier, Enterprise           | Apps.com: multiple solutions such as SOS Inventory, Exact Online |
| Unit of measure                                  | Premier, Enterprise           | Apps.com: multiple solutions such as SOS Inventory, Exact Online |
| <b>Other</b>                                     |                               |  |
| Letters (collection, credit, etc.)               | Pro, Premier, Enterprise      | Apps.com: multiple solutions such as Method:CRM, Legrand CRM     |
| Layout Designer                                  | Pro, Premier, Enterprise, Mac | Apps.com: multiple solutions such as Method:CRM                  |